

Long-Term Care Financial and Personal Resources Review

| B 1.6 | | |
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| Prepared for: | | |

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| Important Information |

| Provided by: | |
|--------------|--|
| | |
| Date: | |
| | |
| | |
| | |
| | |
| | |

| Spouse Children | Name | | Cell Phone Number | E-Mail Address |
|--------------------------------|---|----------|----------------------|----------------|
| esidence | | | | |
| Street Addı | ress: | | | |
| City, State, | Zip: | | Telephone No: | |
| Rent? | | Rent: \$ | | |
| | tion. | Client | | pouse |
| O | | | | |
| Occupa ^a Emplo | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| Occupa Emplo Annual Inco | • | | _ | |
| Emplo | ome: \$ | | | |

| | | _ | | | | | | | | |
|----|-----|-----|----|-----|----|---|----|----|-------|---|
| ΕU | n = | nci | 21 | | ni | | rm | 21 | 10 | n |
| | | | | - 4 | | w | | | . I W | |

| Asset | s | Liabilitie | s |
|---------------------------|---------------------|--------------------------|----|
| Savings | \$ | Installment Loans | \$ |
| Investments | | Mortgage(s) | |
| IRA(s) | | Charge Accounts | |
| Real Estate | | Credit Cards | |
| Business Interests | | Personal Notes | |
| Personal Property | | Business Debt | |
| Other | | Other | |
| Total Assets | \$ | Total Liabilities | \$ |
| Month | nly Systematic Savi | ngs: \$ | |

Insurance Information

Life Insurance

| Insured | Company | Policy Number | Policy Date | Face Amount | Annual Premium | Beneficiary |
|---------|---------|------------------|----------------|----------------|-------------------|-------------|
| | | | | \$ | \$ | |
| | | | | \$ | \$ | |
| | | | | \$ | \$ | |
| | | | | \$ | \$ | |
| | | | | \$ | \$ | |

Other Insurance

| Monthly Disability Benefit: Critical Illness Insurance Benefit: | | Spouse \$ |
|---|--------|-----------|
| Health Insurance: | Client | Spouse |
| Long-Term Care Insurance: | Client | Spouse |

P&C Expiration Dates: Auto _____ Homeowners ____ Other ____

Document Information

| Client's Will: | Date | Type |
|----------------|------|------|
| Spouse's Will: | Date | Type |

Professional Advisors

| Attorney: | Phone No.: |
|--------------------|----------------|
| Accountant: | Phone No.: |
| Insurance Agent: | Phone No.: |
| Financial Planner: | Phone No.: |

Long-Term Care Resources

1. Health Coverage

Do you believe your current health coverage adequately covers:

- A. Hospitalization costs? Yes No
 B. Nursing home costs? Yes No
 C. Home health care costs? Yes No
- D. Assisted living costs? Yes No

2. Health Care Preferences

If you suffered a long-term disability as a result of a stroke, where would you prefer to receive care?

A. Nursing home? Yes No
B. Assisted living facility? Yes No
C. Own home? Yes No

3. Financial Resources for Health Care

If you were faced with an annual \$80,000* nursing home bill right now, how would you pay for it?

- A. From savings?B. Bank loan?C. Other sources?Describe:YesNoNo
- * The 2011 MetLife Market Survey of Nursing Home, Assisted Living, Adult Day Services, and Home Care Costs found that the average private-room cost for a year in a nursing home ranges from \$51,465 in Louisiana to over \$141,000 in New York City, with a national average of \$87,235.

For how long could you personally afford to pay an annual \$80,000 nursing home bill from those resources?

- A. 1 year? Yes No
 B. 2.5 years (the average nursing home stay)? Yes No
 C. 5 years or longer? Yes No
- Will your children be in a financial position to help

Yes

No

Given a choice, how would you prefer to pay for this care?

- A. Private resources? Yes No B. Insurance Benefits? Yes No
- If your answer is insurance, is there any reason why you haven't purchased it?

pay for this care?

| | 4. Personal Resources for Health Care | e | |
|-------|---|-----|----|
| If yo | u became ill tomorrow, would your family: | | |
| | Be able to provide you with at-home medical care? Have the time to provide you with at-home care? | Yes | No |
| | For a week? | Yes | No |
| | For a month? | Yes | No |
| | Nine months? | Yes | No |
| | A year or more? | Yes | No |
| C. | Be physically able to provide at-home care on a | | |
| | long-term basis? | Yes | No |
| D. | Be able to quit work to provide care? | Yes | No |
| | 5. Goals for Financial Resources | | |
| Α. | Would you like to leave an estate to your children? | Yes | No |
| В. | Would you like to help pay for your grandchildren's | | |
| | education? | Yes | No |
| C. | Do you want to remain in control of decisions | | |
| | regarding your health care? | Yes | No |
| D | Would you want to die impoverished and in debt? | Yes | No |

Important Information

This fact finder serves to help identify your financial needs and priorities and may be used in developing proposed solutions consistent with your needs and objectives. In completing this fact finder, you are entrusting our organization with certain personal and confidential financial data. We recognize that our relationship with you is based on trust and we hold ourselves to the highest standards in the safekeeping and use of your confidential information.

The information, general principles and conclusions presented in this report are subject to local, state and federal laws and regulations, court cases and any revisions of same. While every care has been taken in the preparation of this report, neither VSA, L.P. nor The National Underwriter Company is engaged in providing legal, accounting, financial or other professional services. This report should not be used as a substitute for the professional advice of an attorney, accountant, or other qualified professional.

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