



Great American Product Training

PLEASE NOTE: Great American requires product training along with state Annuity CE compliance for states that have adopted the NAIC model. This training must be completed prior to writing business. Please make sure that both the Overview course and product specific course have been completed prior to writing business. **If you do the Overview without the product specific course this is considered “Incomplete” with the carrier.**

For NAIC States:

- Go To: <http://naic.pinpointglobal.com/GAFRISuitability/Apps/Default.aspx>
- Select: [Click Here to Register](#)
- Select [My Product Training](#) on the left-hand side of the screen
 - o The Overview course must be completed before you complete the Product Specific Training. There are two Overview courses, one for GLAIC Fixed and SPIA and one for GLAIC Fixed Indexed. Please complete the Overview course specific to the product you are going to write.
 - o The Product Specific course will be available to complete once the Overview has been completed.
 - o Select the course specific to the product you are writing.
 - o Once you have answered the questions correctly the completion date will show up next to the course under “Date Completed.”
- You will not receive an e-mail confirmation, but you may review a list of the training courses that you’ve completed by visiting the [My Transcript](#) section of the website
- **Be sure to disable pop-up blockers to allow course confirmation upload to carrier**

Please print the completion certificate and send to our Licensing & Contracting Department at licensing@3dadvisorsinc.com or fax to 586.580.8586.