



## North American Product Training

PLEASE NOTE: North American (NA) requires their own Suitability Product Training prior to writing business.

- The RegEd platform can be accessed via the following link: <https://secure.reged.com/TrainingPlatform/>
- If you do not already have a RegEd login, please register. If you have already registered, log in using your existing ID
- Once in RegEd, you may see North American listed as an affiliated company under which you can review and/or complete annuity product training
- If NA is not listed, you will need to enter the Course ID for the required training and complete the course
- NA will then show as an affiliated company in the next couple business days

**\*\*\* Effective 8/16/2016, the Performance Choice Series & Income Pay Plus have added the new Threshold Participation Strategy (TPS). If you have previously completed the training for these products, you must complete the updated version. New or updated Product Training must be completed prior to writing business.**

**All agents MUST complete the Compliance & Annuities 101 course and then also complete the individual or group product training for those products they will be selling. The new Crediting Method/Low Volatility Index is included in the courses below. If you previously completed these courses before the Crediting Method/Low Volatility Index was included, you will need to log in and complete the appropriate course again (Retire Choice, Income Choice, Performance Choice, Benefit Solutions).**

PRODUCT CODES:

15SFGNAC\_07 – NAC Compliance & Annuities 101 – **Required for ALL AGENTS**

15SFGNAC\_10 – NAC Additional Fixed Indexed Annuities – Indexed Annuities only (Includes Income Pay GMWB Rider, NA Charter, NA Precision, NA Prizm Plus, NA Freedom Choice, NA Ten)

15SFGNAC\_05 – NAC Traditional Fixed & SPIA – Fixed Annuities only (Includes NA Guarantee Choice I and II, The Boomer Annuity and NA Income SPIA)

15SFGNAC\_16 – NAC Performance Choice Series & Income Pay Plus with Threshold Participation REV 8-16

15SFGNAC\_09 – NAC Retire Choice & Income Pay Plus/Income Pay Riders

15SFGNAC\_13 – NAC Income Choice with Threshold Participation REV 5-2016

15SFGNAC\_01 – NAC Benefit Solutions Series

15SFGNAC\_11 – NAC Charter Plus & Income Pay Plus/Income Pay Riders

15SFGNAC\_17 – NACI Foundation Choice and NAC Foundation Choice Plus

Please print the completion certificate and send to our Licensing & Contracting Department at [licensing@3d advisorsinc.com](mailto:licensing@3d advisorsinc.com) or fax to 586.580.8586.