Lincoln Financial Group (LFG) Product Training

PLEASE NOTE: Lincoln Financial Group requires annuity product training for states that have adopted the NAIC Annuity Suitability Model. Product training must be completed prior to writing business or applications will need to be re-dated. This training can be completed prior to being contracted with the carrier.

- Go to https://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx
- Register if you're a first-time visitor
- Enter your personal information
- Enter your NPN# (There's a search feature to the right of the box)
- In the Broker Dealer/Firm section, start typing **Lincoln Financial** and select it
- Select the **Firm button**, which will populate the 3D Advisors information
- Select **States**
- Create a password
- Select **Register**
- Select the **My Product Training** link
- View the Product Training, which are power point slides that are timed (Note: do not proceed to the next slide until the green arrow appears)
- The last slide in each training session requires a check box to be selected to verify the course was reviewed
- To print a certificate of completion, go to **My Transcripts**

***The new Optiblend product requires the fixed annuity training as well as the Optiblend specific training.

Click here for LFG's Guide to Accessing Lincoln Fixed and Variable Annuity Training: LIMRA Training Site:

http://www.pcnad.info/Direct_Regional/Departments/Operations/Licensing_Contracting/ProductTraining/LFG/AccessingLIMRA_KaplanTrainingSiteFeb2013.pdf

Please print the completion certificate and send to our Licensing & Contracting Department at licensing@3dadvisorsinc.com or fax to 586.580.8586.