



Delaware LifeSM Partner Update

To: Distribution Partners
From: Delaware Life
Date: April 14, 2014
Re: AML Training

In this update, we would like review the requirements associated with AML training. We continue to see NIGO situations on this topic and hope that this will alleviate some questions and concerns that may have caused you some frustration. As a general reminder, please be sure that all contracting pieces are included and completed prior to submitting paperwork to Delaware Life. Here, we have listed the three options to complete AML training.

AML Training – LIMRA

- AML training can be found at: <https://aml.limra.com>.
- Base AML course, if necessary, is AML for Insurance Producers
- We will accept any LIMRA AML refresher class.
 - Money Laundering Red Flags (2013) (Default Delaware Life course)
 - Stages of Money Laundering (2012)
 - Know Your Customer (2011)
 - Willful Blindness (2010)
 - § Please provide confirmation/advise us if an agent has completed a 2010-2012 course

AML Training – Broker/Dealer

- We also accept AML training provided directly by an agent's current broker-dealer.
- If the Broker/Dealer course is outsourced to a 3rd party vendor other than LIMRA or RegEd, it will not be accepted.

AML Training – RegEd

- RegEd courses offered in conjunction with the current broker-dealer, or RegEd courses identified in their 2013/2014 course catalog.

As a general reminder, all training must be completed on or after January 1, 2013. Additionally, we ask that you be sure to identify the course taken and provide confirmation, if possible, to avoid unnecessary delays in validating AML.

We hope that with this update proves to be a helpful reminder to avoid NIGO situations and unnecessary delays.

Sincerely,

Your Delaware Life Distribution Team