



## Lincoln Financial Group (LFG) Product Training

PLEASE NOTE: Lincoln Financial Group requires annuity product training for states that have adopted the NAIC Annuity Suitability Model. Product training must be completed prior to writing business or applications will need to be re-dated. This training can be completed prior to being contracted with the carrier.

**Note for Agents Writing Business in Oklahoma:** The state of Oklahoma does not currently require completion of product specific training, however Lincoln **does require** that you complete their product specific training.

- Go to <https://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx>
- Register if you're a first-time visitor
- Enter your personal information
- Enter your NPN# (There's a search feature to the right of the box)
- In the Broker Dealer/Firm section, start typing **Lincoln Financial** and select it
- Select the **Firm button**, which will populate the 3D Advisors information
- Select **States**
- Create a password
- Select **Register**
- Select the **My Product Training** link
- View the Product Training, which are power point slides that are timed (Note: do not proceed to the next slide until the green arrow appears)
- The last slide in each training session requires a check box to be selected to verify the course was reviewed
- To print a certificate of completion, go to **My Transcripts**

\*\*\*The new Optiblend product requires the fixed annuity training as well as the Optiblend specific training.

**Product Code** - please be sure to complete the correct training for the product you will be selling. (If you are selling the Long-Term Care/Fixed Annuity Hybrid product, you will need to be compliant with your states LTC requirements in addition to completing these annuity trainings. State LTC training requirements can be viewed at [www.ltcitraining.com](http://www.ltcitraining.com).)

- Fixed Annuities Course March 2020 - **FA.13.0** (includes Fixed, Indexed, SPIA, DIA and OptiBlend products)

Click here for LFG's Guide to Accessing Lincoln Fixed and Variable Annuity Training: LIMRA Training Site:

**[http://www.pcnad.info/Direct\\_Regional/Departments/Operations/Licensing\\_Contracting/ProductTraining/LFG/AccessingLIMRA\\_KaplanTrainingSiteFeb2013.pdf](http://www.pcnad.info/Direct_Regional/Departments/Operations/Licensing_Contracting/ProductTraining/LFG/AccessingLIMRA_KaplanTrainingSiteFeb2013.pdf)**

Please print the completion certificate and send to our Licensing & Contracting Department at [licensing@3d advisorsinc.com](mailto:licensing@3d advisorsinc.com) or fax to 586.580.8586.