



American Equity Product Training

PLEASE NOTE: Annuity Suitability training must be completed, by ALL agents, prior to writing business or applications will need to be re-dated. This training can be completed prior to being contracted with American Equity. **All agents must complete the new Lifetime Income Benefit Rider.** (ICC14R- this version covers the new index crediting method.)

NOTE- Suitability training and product specific training must be completed prior to writing business.

- American Equity Product Specific Training can be completed by going to: <https://agent.american-equity.com/StateProductTraining.asp>
- Carrier training is required for ALL agents, regardless of solicitation state.
- Login by using your state license number and last four digits of your SS#
- The carrier suitability training is required to be completed. Click on "Training" to view the product training modules under the product you are writing.
- Click on the "Training Questions" link and complete the questions.
- The training will need to be completed for each product you write.

Please print the completion certificate and send to our Licensing & Contracting Department at licensing@3dadvisorsinc.com or fax to 586.580.8586.